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STRINGED INSTRUMENTS RENTAL PLAN with PURCHASE OPTION

NET MONTHLY PRICES

VIOLIN	VIOLA	CELLO	BASS
\$13.33	\$16.41	\$24.58	\$44.58

RENTAL FEES FOR THE INITIAL 4-MONTH TRIAL PERIOD

VIOLIN	VIOLA	CELLO	BASS
\$40.00 (Total for entire period)	\$47.00	\$85.00	\$175.00
plus tax * plus <u>optional</u> DT insurance	plus tax plus <u>optional</u> DT insurance	plus tax plus <u>optional</u> DT insurance	plus tax plus <u>optional</u> DT Insurance

RENT FOR 12 MONTHS AND PAY ONLY FOR 10 (2 FREE MONTHS)!

MONTHLY RENTAL FEES AFTER TRIAL PERIOD (FRACTIONAL SIZES)

VIOLIN	VIOLA	CELLO	BASS
\$20.00	\$25.00	\$35.00	\$60.00
plus tax * <u>Optional DT</u> : \$ 4.00	plus tax \$ 4.00	plus tax \$ 7.00	plus tax \$15.00

TERMS AND CONDITIONS

Rental Plan Description:

- All instruments are quality, European made, **new or like new** violins, violas, cellos and double basses.
- **Our violas**, even the smallest sizes, are built as violas and are not violins set up as violas.
- All our instruments are professionally set up in our own workshop in Westport.
- The instruments are rented as "Outfits" which include; a fiberglass or carbon composite bow with horsehair, a case or bag, and rosin.
- The initial "4-month trial" offer applies only to first time rentals (beginners); it does not apply to full size instruments.
- After the trial period the agreement can be renewed for a minimum of 3 months, preferably until the end of the school year.
- Full payment is due in advance for the entire rental period. **No refunds** are given for instruments returned before contract expiration.
- Fees for an additional rental period are automatically charged at the end of the due day if the instrument has not been returned.

Purchase Option:

- The rented instrument may be purchased at any time. The rental fee (less tax and DT) is applicable to the purchase of the rented instrument or another instrument in our extensive collection. The purchase price of the rental instrument is always disclosed on the rental agreement. The final purchase price will be derived from this price less applied rental fees as follows:
 - Violin and Viola:** the first 24 consecutive months applicable
 - Cello:** the first 12 consecutive months applicable
 - Double Bass:** the first 6 consecutive months applicable
- Rental fees for additional consecutive months can be applied toward the purchase of new or old step-up or Maestro instruments.
- A 10% discount off the unpaid balance will be applied if the instrument is purchased and paid for within the first 6 months.

Exchange Option:

- Any instrument rented or purchased can be exchanged or traded-in for the next size or next level of quality up at any time.

*Damage and Theft Insurance:

- Atelier Constantin Popescu, LLC will assume the following liability if optional Insurance (DT) has been elected and paid:
 - Atelier Constantin Popescu, LLC will replace or repair the instrument in case of loss through theft, destruction by fire or

accident occurring not through negligence of the renter. Theft, fire and major accident **claims must** be based on a police report and must **be reported immediately (within 10 days of occurrence)**.

- Excluded from insurance are lost instruments and loss or damage due to negligence or willful damage.
- Excluded are bow, case, accessories and the required maintenance of the instrument such as replacement of broken strings or bridge and bow rehairing. Excessive dings and dents are considered negligence.

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